

**SECTION L**  
**INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS**  
**FOR THE**  
**INTEGRATED COMMERCIAL INTRUSION DETECTION SYSTEM-IV (ICIDS-IV)**

**18 June 2007**

**CLAUSES INCORPORATED BY REFERENCE**

- 52.204-6 Data Universal Numbering System (DUNS) Number. (OCT 2003)**  
**52.211-6 BRAND NAME OR EQUAL (AUG 1999)**  
**52.211-2 Availability of Specifications, Standards, and Data Item Descriptions Listed in the Acquisition Streamlining and Standardization Information System (ASSIST) (Jan 2006)**  
**52.215-1 Instructions to Offerors--Competitive Acquisition (Jan 2004)--Alternate I (OCT 1997)**  
**52.215-20 Requirements for Cost or Pricing Data or Information Other Than Cost or Pricing Data. Alternate IV (Oct 1997)**  
**52.222-24 Preaward On-Site Equal Opportunity Compliance Review (FEB 1999)**  
**52.222-46 Evaluation of Compensation for Professional Employees. (FEB 1993)**  
**52.232-13 Notice of Progress Payments. (APR 1984)**  
**52.237-10 Identification of Uncompensated Overtime. (OCT 1997)**  
**252.204-7001 Commercial and Government Entity (CAGE) Code Reporting. (AUG 1999)**

**CLAUSES INCORPORATED BY FULL TEXT****52.252-1 Solicitation Provisions Incorporated By Reference (FEB 1998)**

This solicitation incorporates one or more solicitation provisions by reference, with the same force and effect as if they were given in full Text. Upon request, the Contracting Officer will make their full text available. The Offeror is cautioned that the listed provisions may include blocks that must be completed by the Offeror and submitted with its quotation or offer. In lieu of submitting the full text of those provisions, the Offeror may identify the provision by paragraph identifier and provide the appropriate information with its quotation or offer. Also, the full text of a solicitation provision may be accessed electronically at these addresses:

<http://www.arnet.gov/far>  
<http://farsite.hill.af.mil>  
<http://www.acq.osd.mil/dpap/dars/dfars/index.htm>

(End of provision)

**52.211-14 Notice Of Priority Rating For National Defense USE (SEP 1990)**

Any contract awarded as a result of this solicitation will be /\_/ DX rated order; /X/ DO rated order certified for national defense use under the Defense Priorities and Allocations System (DPAS) (15 CFR 700), and the Contractor will be required to follow all of the requirements of this regulation.

(End of provision)

**52.216-1 Type Of Contract (APR 1984)**

Based on the Governments (vast) 24 years experience with ICIDS since 1992, a FFP contract is considered suitable for this effort. It is possible another contract type may be used with some specific task orders. If alternatives are recommended the potential offeror must address the applicability and rationale provided at part 16 of the FAR and 216 of the DFARS, and must comment on the relevant risk factors for the Government to consider alternative contract types.

(End of provision)

**52.233-2 SERVICE OF PROTEST (SEP 2006)**

(a) Protests, as defined in section 33.101 of the Federal Acquisition Regulation, that are filed directly with an agency, and copies of any protests that are filed with the General Accounting Office (GAO), shall be served on the Contracting Officer (addressed as follows) by obtaining written and dated acknowledgment of receipt from the following person:

Mr. Christopher Evans  
U.S. Army Space and Missile Defense Command  
ATTN: SMDC-RDCM-AK, Bldg. 5220, Rm. 1028  
P.O. Box 1500  
Huntsville, AL 35807-3801

(b) The copy of any protest shall be received in the office designated above within one day of filing a protest with the GAO.

(End of provision)

**Alternate Proposals**

Alternate proposals will not be considered.

**Acknowledgement Of Solicitation Amendment**

Should an amendment be issued against this solicitation, the Offeror shall acknowledge, by signing the Standard Form (SF) 30 entitled Amendment of Solicitation/Modification of Contract, and include it in the proposal submission.

**Solicitation Distribution**

(a) No paper distribution of this solicitation will be made. The solicitation, all amendments, and other information will be made available on the US Army Space and Missile Defense (USASMDC) Web Site:

<http://www.smdc.army.mil/Contracts/Contracts.html>

However, it is highly advisable to provide an e-mail address and point of contact as the Government may resort to e-mailing in the event of unforeseen system failures. Requests to be placed on the mailing list may be sent to:

*Mr. Christopher Evans at: christopher.a.evans@us.army.mil*

Please be sure to include your company name, address, point of contact, e-mail address, and telephone number in your request.

### **Proposal Preparation Instructions**

These instructions prescribe the format for the proposal and describe the approach for the preparation and presentation of the proposal data. They are designed to ensure that the Offerors submit the required information essential to the Government's understanding and validation of their proposals. Offerors are cautioned and encouraged to follow these instructions completely and carefully.

#### **Proposal Submission Address**

Submit signed and dated offers and Past Performance Information Data Sheets to the following address:

**One (1) hard copy and one (1) electronic copy to:**

**U.S. Army Space and Missile Defense Command  
Von Braun Complex, Bldg 5220 Room 1028  
ATTN: SMDC-RDCM-AK, Mr. Christopher Evans  
Redstone Arsenal, AL 35898**

**Two (2) hard copies and two (2) electronic copies to:**

**Product Manager, Force Protection Systems  
ATTN: Mr. Joseph Wieland  
5900 Putman Road, Suite 1  
Fort Belvoir, VA 22060**

**Past Performance Information Data Sheets (PPIDS) Due Date/Time:** 11:00 A.M., CDT, 04 June 2007.

**Proposal Due Date/Time:** 11:00 A.M., CDT, 22 June 2007.

**Hand delivered proposals:** Proposals may be accepted between the hours of 8:00 A.M., CDT and 3:30 P.M., CDT, Monday through Friday at the address listed above up until 11:00 A.M., CDT, 22 June 2007.

**NOTE: Proposals received at the above address after the time and date specified for receipt will be considered LATE in accordance with FAR 52.215-1 Instructions to Offerors – Competitive Acquisition above.**

### **Proposal Format**

Each proposal shall be submitted in separate volumes as outlined below in both hardcopy and electronic form as described below.

Volume/Part	Subject (Page limitations)	Copies hard/electronic
<b>Volume I</b>	<b>Technical Proposal</b>	<b>3/3</b>
Part I	Executive Summary (10 pgs)	3/3
Part II	Technical – System Design (400 pgs)	3/3
Part III	Technical – System Installation (50 pgs)	3/3
Part IV	Technical – System Demonstration (50 pgs)	3/3
Part V	Technical – System Supportability (25 pgs)	3/3
Part VI	Technical – Management (25 pgs)	3/3
Part VII	Technical Exceptions (5 pgs)	3/3
<b>Volume II</b>	<b>Price Proposal</b>	<b>3/3</b>
Part I	Completed Price Model (25 pgs plus spreadsheets)	3/3
Part II	Completed Section B (Priced CLIN List)	3/3
<b>Volume III</b>	<b>Past Performance (50 pgs)</b>	<b>3/3</b>
Part I	Past Performance Summary	3/3
Part II	Past Performance Information Data Sheets	3/3
<b>Volume IV</b>	<b>Contract Proposal (50 pgs)</b>	<b>3/3</b>
Part I	Standard Form (SF) 33, Solicitation, Offer, and Award	3/3
Part II	Section K, Representations and Certifications	3/3
Part III	Nondisclosure Agreements	3/3
<b>Volume V</b>	<b>Business Exceptions/Alternatives (Terms and Conditions).</b>	<b>3/3</b>

TABLE 1

**Page Format Requirements.**

**The following parameters are established for the printed page:**

Page Size	8-1/2" X 11" except drawings may be up to 11" X 17"
Text Line per Page	No more than 58
No. of Spaces Top Margin	2
Default Pitch	12 characters/inch
Spacing	Single Spacing
Page Count Restriction	See above table for page limit
Header or Footer Marking -- Identification	RFP Number
Header or Footer Marking -- Proprietary Data	See FAR 52.215-1

**NOTE: Drawings which are 11" X 17" will be considered a single page for page count purposes.**

**Electronic Format Requirements**

**NOTE: ELECTRONIC FILES SHALL NOT BE SUBMITTED AS 'ZIP' FILES.**

The following parameters are established:

**Volume I:** CD-ROM IN MS WORD OR PDF **SEARCHABLE TEXT** FORMAT.

**Volume II:** Price Model – CD-ROM in Microsoft Excel, Version 2003 or later (delete “macros” before submittal); Priced Section B – CD-ROM shall be in MS Word or PDF **Searchable Text Format**. The electronic spreadsheets shall not be compiled or password protected. All cells and formulas shall be visible, editable, and unprotected. Offerors shall not establish links within these files.

**Volumes III - V:** CD-ROM IN MS WORD OR PDF **SEARCHABLE TEXT FORMAT**. A directory listing of the CD-ROMs shall accompany the proposal with a listing of file names according to table 1 above and the contents of each file. (Attach directory to proposal transmittal letter.)

**NOTE:** The content of the electronic copies of the Offeror's proposal must be identical to the hard-copy proposal submitted in response to this RFP. The Government is not responsible for identifying inconsistencies between the two and may rely on either version at its discretion.

**NOTE:** To prevent the spread of virus that can damage documents, Microsoft Word and Excel Offeror proposal documents shall not contain any “macros” or hyperlinks.

**Proposal Volume Contents**

All information shall be confined to the appropriate part of each volume of the proposal; that is, no cross-referencing between volumes is permitted.

At the front of Part II of Volume I, Technical Proposal, the Offeror shall include 1) a "Proposal-to-Statement of Work (SOW)" cross-reference matrix that indicates the SOW requirement (or Section L) paragraph that is being addressed by the indicated proposal paragraph, and 2) a separate "Proposal-to-Specification" cross-reference matrix that indicates if the proposal **Meets** or **Exceeds** each paragraph and subparagraph of paragraphs 3, 4, 5, and 6 of the ICIDS System Specifications ICIDS-PS-0700 and ICIDS-PS-0702 and each paragraph and subparagraph of paragraphs 3, 4, and 5 of System Specification ICIDS-PS-0701.

All information that the offerors wants the Government to evaluate shall be included in its proposal submission.

**Volume I – Technical Proposal.**

Technical Proposal Instructions - General

Proposals which merely offer to conduct a program in accordance with the requirements of the Government's statement of work or merely reiterates the Governments instructions shall not be considered to have met the minimum requirements for any factor/subfactor/element set forth in section M of this RFP.

- A. A detailed work plan must be submitted indicating how each aspect of the statement of work is to be accomplished. The technical proposal should reflect a clear understanding of the nature of the work being undertaken.
- B. The technical proposal must include information on how the project is to be organized, staffed, and managed. Information should be provided which will demonstrate your understanding and management of important events or tasks. You must explain how the management and coordination of consultant and/or subcontractor efforts will be accomplished.
- C. The technical proposal must contain a discussion of present or proposed facilities and equipment which will be used in the performance of the contract.
- D. Any offered technology will be unencumbered by any intellectual property protection or that the offeror has the legal right to provide the offered technology.

#### Part I – Executive Summary

- A. The Executive Summary will include an introduction and a summary of Volumes I, III, IV.
- B. The Offeror shall discuss its proposed approach for the management of the ICIDS-IV system design, system installation, system demonstration, and system supportability.
- C. The Offeror shall include an organizational chart listing the titles and proposed duties of the key personnel assigned to the project. A summary shall be included on education, background, recent experience, and specific scientific or technical accomplishments.

#### Part II – Technical – System Design

**Note: All hardware and software/firmware offered must be currently commercially available.**

- A. The Offeror shall provide the following information for each component offered:
  - 1) make and model of the component(s) proposed and a specification sheet for each proposed component;
  - 2) a brief description of the component(s); and

- 3) a concise explanation of the differences between the Performance Equivalence Sheets and the equipment proposed.

B. The Offeror shall provide a complete and detailed technical description of its proposed ICIDS-IV system design. It shall include the following:

- 1) The Offeror shall describe, in detail, its technical approach and overall ability to perform Site Survey/Site Specific Design (SSD). The proposal shall address design standards; computer aided design/drafting utilization; design drawings/diagrams; design analysis; site preparation and installation plan; communications media testing and certification; and identification of site preparation requirements; and labor categories, hours, schedule and parts list.
- 2) the anticipated performance of the proposed system architecture, including interfaces, design, communications (to include each communication link, number of transmission lines, transmission protocol, encryption protocol method and data rates required in each link), and components comprising the proposed system;
- 3) identification of the proposed system and application software, to include identification of the operating system and required support software;
- 4) proposed features of the system software;
- 5) proposed approach to Quality Assurance;
- 6) proposed method of control for the ICIDS-IV configuration baseline pertaining to system components and various interfaces;
- 7) proposed primary power certification and system power requirements;
- 8) proposed communications media testing and system communication requirements;
- 9) proposed method for adding to, removal of, or enhancing the existing Intrusion Detection System (IDS);
- 10) proposed method for adding to, removal of, or enhancing the Existing Entry Control Equipment (ECE);
- 11) proposed method for adding to, removal of, or enhancing the Closed Circuit Television (CCTV) used for intrusion assessment;
- 12) perform a Gap Analysis to ensure the design meets regulatory compliance;
- 13) proposed method for achieving system accreditation IAW DoD Information Assurance Certification and Accreditation Process (DIACAP)



14) proposed method to handle advances in technology and to incorporate those changes into ICIDS-IV;

15) proposed process to handle the obsolescence of proposed ICIDS-IV equipment;

16) proposed approach to provide technical manuals prepared in accordance with Attachment A (Requirements for Development and Production of Equipment Publications) to the SOW for ICIDS-IV; and

17) proposed approach to provide the operator, system administrator, and maintainer training courses prior to installation of the ICIDS-IV system.

18) proposed method for investigation to integrate with ICIDS-IV current and future physical security equipment development efforts, such as Mobile Detection Assessment Response System (MDARS) and Automated Installation Entry (AIE).

C. The offeror shall provide a complete and detailed design, drawings, labor categories and hours, schedule, and parts list for the site survey and design, phases for the attached pseudo-site "Fort FPS" (Attachment 7 of Section J of the RFP). The pseudo-site will be one of the primary elements utilized by the Government to evaluate the Offerors technical and price approach for contract award.

### Part III - Technical – System Installation.

A. The Offeror shall provide a complete and detailed technical description of its proposed ICIDS-IV system installation. It shall also include the following:

1) the ability to obtain and retain personnel capable of obtaining a favorable National Agency Check (NAC) prior to beginning work on first site installation;

2) proposed method of qualifying (diploma, certifications, licenses, skill set, experience installing similar commercial security systems, etc...) the Program Manager, Site Managers, Engineers, Technicians, Electricians, Quality Control and Configuration Management;

3) process whereby workmanship will meet quality assurance and quality control in accordance with offerors quality assurance plan;

4) process of equipment and material management control from purchasing through installation;

5) disposal methods for de-installed equipment and refuse; and

6) description of Offerors understanding of best commercial standards and practices with respect to an IDS as specified in the Performance Specifications and UL-1076.

B. The Offeror shall provide a complete and detailed description of its proposed ICIDS-IV system installation method of coordination and communications with the various organizations (PM-FPS, Contracting Agency, Site POCs and tenant activity POCs) to ensure a successful project.

C. The offeror shall provide a complete and detailed description of the labor categories, hours, schedule, parts list and installation approach to install the design presented in Part II C for the attached pseudo-site “Fort FPS” (Attachment 7 of Section J of the RFP).

#### Part IV - Technical – System Demonstration.

A. The Offeror shall provide a complete and detailed technical description of its proposed ICIDS-IV system demonstration IAW SOW Section 4.2, Test and Evaluation. Additionally, it shall include the following:

1) regression analysis testing approach and change control IAW SOW Section 3.9.1, Configuration Control;

2) the proposed Performance Verification Test (PVT-1) to be conducted at the Contractor’s facility within ninety (90) days of contract award;

3) location of Performance Verification Test (PVT-1) and follow on testing and evaluation Engineering Support Test Laboratory (ESTL) IAW SOW Paragraph 3.3.b.;

4) method of supporting and maintaining ESTL operation IAW SOW Paragraph 3.3.b.;

5) the proposed Performance Verification Test (PVT-2) and Endurance Test for the first installed site and System Acceptance Test (System Performance Verification and Endurance Test) for follow-on sites; and

6) method of documenting test and evaluation data IAW CDRLs A014, A021, A022, A026, A029.

B. The Offeror shall provide a complete description of the labor categories, hours, schedule, and demonstration approach to test the design presented in Part II C for the attached pseudo-site “Fort FPS” (Attachment 7 of Section J of the RFP).

#### Part V - Technical – System Supportability.

A. The Offeror shall provide a complete and detailed technical description of its proposed ICIDS-IV system supportability plans. It shall also include the following:

- 1) methods of managing and validating system software/hardware configuration change control/version control IAW SOW Section 3.9.1, Configuration Control;
- 2) procedures for problem reporting and warranty issues;
- 3) describe Help Desk availability, functions, and procedures;
- 4) warranty maintenance plan and implementation IAW SOW Paragraph 3.7 and CDRL A010; and
- 5) system backup to include recovery management planning, documentation and procedures.

B. The offeror shall provide a complete description of the offeror's approach, labor categories and hours to support the design presented in Part II C for the warranty phase of the attached pseudo-site "Fort FPS" (Attachment 7 of Section J of the RFP).

#### Part VI – Technical - Management.

The Offeror shall provide a complete and detailed technical description of its proposed ICIDS-IV management plan. It shall also include the following:

##### A. Management Approach.

TAB A – The Offeror shall discuss completely and in detail its proposed approach for the management of the ICIDS-IV, including: 1) the proposed Integrated Product and Process Development (IPPD) methodology, including Integrated Product Team (IPT) implementation and management techniques, tools and controls; 2) the proposed approach to planning and scheduling; and 3) the approach and tools for monitoring, controlling, and reporting progress, including that of the subcontractors.

TAB B – The Offeror shall describe its proposed team organization and staffing. The Offeror's discussion shall include organization and staffing charts identifying the relationships, responsibilities, and positions for the proposed effort.

B. Corporate Management Experience and Expertise. The Offeror shall discuss its corporate management experience with the programs that are similar to ICIDS-IV with respect to:

- 1) value, scope, and complexity;
- 2) qualifications, education, experience and availability of key management personnel for their roles under the proposed effort; and

3) its procedures for implementing lessons-learned throughout the corporation.

#### C. Management Scenarios.

Offerors shall prepare to address several management scenarios during oral presentations. These scenarios will identify several management issues such as emergency response to after-hours failure of system during the installation and warranty phases, change control process, and surge capabilities in support of multiple concurrent installation phases.

#### Part VII – Technical Exceptions.

Any exceptions to the SOW, Attachment A (Requirements for Development and Production of Equipment Publications), or Performance Specifications technical requirements shall be addressed at this tab. The Offeror shall clearly identify the paragraph and the requirement to which the exception is being made and include appropriate supporting rationale for each exception.

### **Volume II – Price Proposal.**

Based on the input received from the Draft RFP responses and the final decision of contract type/CLIN structure, instructions regarding the price proposal/Section B may change from that shown below.

Offerors shall structure their proposal to satisfy the requirements of the Performance Specifications, Attachments, and SOW while following the format outlined below, paragraph by paragraph. In addition, the Offeror shall provide pricing for the proposed sample “Fort FPS” IAW Ordering Period One of Section B.

#### Part I – Price Model.

Offerors are cautioned to read the Price Model instructions located at Section J, Attachment 9 of the solicitation. The Price Model is password protected in all of the appropriate areas. However, Offerors are cautioned not to tamper with the formulas in any way. Offerors are reminded that its submissions must not be password protected.

To assist the Offeror in completing the Price Model, the anticipated award date is 1<sup>st</sup>QTR FY08.

**NOTE: Quantities listed in the Price Model are for evaluation purposes only; quantities are estimates and do not necessarily reflect the quantities to be procured after contract award.**

Except as specifically authorized by the solicitation all CLINs shall be priced and shall be separately orderable. The Government reserves the right to reserve any CLIN on the contract at any time throughout the ordering period. Accordingly, pricing for any CLIN must stand alone, and not be dependent upon authorization of any other CLIN. The only SLIN to be “Not

Separately Priced” (NSP) is, CDRL A001 Monthly Management Report. No CLINs are to be proposed as NSP.

Offerors are cautioned not to insert additional or optional CLINs or SLINs, or change the formulas in the Price Model file in any way, without prior written authorization of the Contracting Officer. Offerors’ electronic submission must not be linked or password protected.

This is an Indefinite Delivery Indefinite Quantity (IDIQ) contract, and estimated quantities are noted by contract year in the Price Model. Quantity or volume price discounts, where pricing is contingent upon certain ordering limits being achieved, will not be considered for award purposes.

The Price Model shall be in MS EXCEL 2003, format for both hardcopy and digital media.

Part II -- Section B (Priced CLIN List).

Section B (Priced CLIN List) shall be submitted in Windows XP/*Word* 2003 on the same digital media as the Price Model.

### **Volume III – Past Performance**

#### **Part I - Past Performance Summary**

The Offeror, which includes the proposed prime contractor team members and all proposed major subcontractors, shall describe in their own terms, Government and/or commercial contracts (prime or first-tier subcontracts), which it has performed during the past three (3) years which have a logical connection with the effort required by the ICIDS-IV solicitation.

#### **Part II - Past Performance Information Data Sheets (PPIDS)**

A. The Offeror shall identify, via the attached (Appendix 8, Section J) PPIDS, not more than five (5) relevant Government and/or commercial contracts (prime or first-tier subcontracts) which it has performed during the past three (3) years. To be relevant, these contracts must be for efforts that have a logical connection with the effort required by the ICIDS-IV solicitation. The Offeror is responsible for verifying the e-mail address of each Point of Contact (POC) by submitting an e-mail message to the addressee and verifying receipt of same by the addressee.

B. Since the Government may not necessarily interview all of the sources provided by the Offeror, the Offeror must explain the relevance of the data provided. The Government is not required to search for data to cure problems and risks it finds in proposals. The burden of providing complete, current, and relevant past performance information remains with the Offeror.

C. Past Performance Questionnaire. The Government will send out Past Performance Questionnaires to the POCs identified in the PPIDS to be used as part of the overall evaluation of Past Performance.

#### **Volume IV – Contract Proposal.**

##### **Part I – Standard Form (SF) 33, Solicitation, Offer, and Award.**

This part shall contain a completed and signed copy of SF 33 and a signed copy of each amendment, if any, to the solicitation. Use in MS Word or PDF searchable text format files for the electronic copy of the proposal.

##### **Part II – Section K, Representations and Certifications.**

This part shall contain a completed copy of Section K. Attach continuation pages at the end of Section K, if required to complete a response to a provision.

##### **Part III – Nondisclosure Agreements.**

Offerors are advised that the commercial firm identified below will assist the Government in the evaluation process. The use of contractors to assist in the evaluation will be strictly controlled. This firm will be authorized access to only those portions of the proposal data and discussions that are necessary to enable them to perform their respective duties. They will have access to prices and labor rates in the price proposal, if required to assist the Price Team in its price analysis. The firm shall be expressly prohibited from competing on the subject acquisition.

FIRM: Computer Sciences Corporation  
7405 Alban Station Court, Suite B-200  
Springfield, VA 22150  
Telephone: (703) 452-3708  
Facsimile: (703) 912-6082

In accomplishing the duties related to the source selection process, the aforementioned firm may require access to proprietary information contained in the Offerors' proposals. Therefore, pursuant to FAR 9.505-4, this firm must execute a Nondisclosure Agreements with each Offeror which states that they will (1) protect the Offeror's information from unauthorized use or disclosure for as long as it remains proprietary, and (2) refrain from using the information for any purpose other than that for which it was furnished.

It is the responsibility of each Offeror to contact the above firm and to take all reasonable steps that may be required to obtain the required FAR 9.505-4 agreement. To expedite the evaluation process, it is requested that each Offeror contact the above firm to effect execution of such agreement prior to submission of proposals. Each Offeror shall submit copies of the Vendors Agreements with their Contract Proposal.

For the purpose of executing this agreement with Computer Sciences Corporation, please contact:

Computer Sciences Corporation  
Mr. James Bach  
Telephone: (703) 452-3704  
Facsimile: (703) 912-6082

**Volume V – Business Exceptions/Alternatives (Terms and Conditions).**

A. Offerors are cautioned that they take exception to any Terms and Conditions of the solicitation at their own risk. The Government may, at its option, reject an offer, which contains any such exceptions.

B. Nonetheless, any exception taken by the Offeror at its own risk shall be identified in this part. The Offeror should clearly identify the paragraph and term or condition to which the exception is being made and include appropriate supporting rationale for any exception.

C. Suggested, optional wording changes (to include clarifications and addenda) to any requirements of the solicitation shall be identified in this part. The Government may, at its option, accept or reject any such changes. If accepted, it may be necessary to amend the solicitation and to discuss the changes with other Offerors.

If no exceptions are taken, the Offeror shall include the following statement in this part of the proposal:

***"[Name of Offeror] takes no exception to any requirements of Solicitation No. W9113M-07-R-0004, ICIDS-IV."***

**ORAL DISCUSSIONS**

(a) GENERAL INFORMATION. Oral discussion sessions will be held, at the discretion of the Government, for each Offeror determined to be in the competitive range. Since the oral discussion sessions constitute "discussions" in accordance with FAR 15.306(d) and 15.307(b), the Contracting Officer will request the submission of final proposal revisions. Final proposal revisions will be requested by the Government only after all oral discussion sessions are complete. Offerors will be allowed a minimum of two (2) calendar days to submit final proposal revisions.

(b) ORAL DISCUSSION SCHEDULING. The Contracting Officer will schedule the oral discussion sessions to take place approximately 10 days after receipt of offers, and each Offeror will be notified of the actual time and place at least three (3) days prior to their oral discussion session. Appropriate security clearances should be provided in sufficient time to process the requests. The contracting officer will provide additional instructions with the notification. The oral discussion sessions will be made at the Government's facility at Fort

Belvoir, Virginia.

#### CALCULATION FOR “FIFTY PERCENT” RULE :

a. This provision relates to the calculation of the “Fifty Percent Rule” under FAR 52.219-14 (b)(1) LIMITATION ON SUBCONTRACTING, Dec 1996, for the acquisition of services (except construction) by means of small business set-asides, 8a set-asides, HUBZone set-asides, or service-disabled veteran-owned small business set-asides.

b. For the purpose of calculating the cost of contract performance incurred for personnel of both prime\* contractors and subcontractors or consultants, the following costs shall apply:

- (1) Direct Labor Dollars
- (2) Direct Labor Overhead Dollars
- (3) General and Administrative Dollars on Direct Labor and Direct Labor Overhead

c. The OFFEROR shall complete the below matrix depicting the total allocation of personnel costs/hours (by CLIN and TOTAL) between the prime\* and each subcontractor/consultant as follows:

#### CLIN 0001

Prime*	Subcontractors		Total
	Sub1	Sub 2	
Subs			
# Labor Hours	# Labor Hours	# Labor Hrs	
Labor Hour \$s **	Total Dollars	Total Dollars	
Labor O/H \$s **			
Applicable G&A \$s **			
Total Dollars			

#### CLIN 0002

Prime*	Subcontractors		Total
	Sub 1	Sub 2	
Subs			
# Labor Hours	# Labor Hours	# Labor Hrs	
Labor Hour \$s **	Total Dollars	Total Dollars	
Labor O/H \$s **			
Applicable G&A \$s **			
Total Dollars			



## TOTAL CONTRACT

	Prime*	Subcontractors		
		Sub 1	Sub 2	Total
Subs				
# Labor Hours		# Labor Hours	# Labor Hrs	
Labor Hour \$s **		Total Dollars	Total Dollars	
Labor O/H \$s **				
Applicable G&A \$s **				
Total Dollars				

\* The term “prime” includes Joint Ventures and contract team arrangement (FAR 9.601). See the following CODE of FEDERAL REGULATIONS (CFR) citations for detailed guidance as to those situations:

13 CFR 121.103  
 13 CFR 124.513  
 13 CFR 125.15  
 13CFR 125.6  
 13 CFR 126.616

\*\* FURNISH FOR COST TYPE PROPOSALS ONLY!

END OF SECTION L